



Taran Nord

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Address: Villagaribaldi, Roncoferraro, 46037, Mantova, Italy (Home)

WORK EXPERIENCE

CRM CONSULTANT – 01/10/2025 – Current

Analysis of business processes aimed at the implementation and configuration of tailored CRM solutions. I manage data migration, workflow automation, and team training, with the goal of optimizing lead management and maximizing efficiency across Sales & Marketing departments.

Tools: Salesforce, HubSpot, Vtenext, OpenCRM, etc.

FREELANCER WEB DEVELOPER – 01/10/2025 – Current

Design and development of high-performance custom web applications and websites, managing the entire project lifecycle: from technical architecture (Frontend/Backend) to SEO optimization. Specialized in creating responsive interfaces and API integrations, ensuring scalable solutions focused on delivering the best user experience.

Tech Stack: PHP, Laravel, JavaScript, VueJS, React, NextJS, HTML, CSS, MySQL, etc.

APPRENTICE SOFTWARE DEVELOPER – GSOPEN SOFTWARE – 08/08/2024 – 29/09/2025 – VALDARO, ITALY

-Treasury web portal developing using Laravel, Blade, VueJS, TailwindCSS, SQL etc...

-Basic knowledge on CRM's (in particular "Vtenext" and "OpenCRM")

-Basic knowledge of Blazor (C#)

SYSTEM ADMINISTRATOR – TIMELAPSELAB – 27/07/2023 – 31/03/2024 – MANTOVA, ITALY

Business or Sector: Other service activities | **Department:** TimelapseLab | **Email:** info@timelapselab.com |

Website: www.timelapselab.com

IT support in various areas at internationally growing startup "TimelapseLab"

- Customer Support
- Camera maintenance (HW / SW)
- Software development (implementations on the control panel with PHP, HTML, CSS, JS, mySQL)
- Site maintenance on SEO side
- Extensive use of Wordpress (maintenance and creation of new pages)
- Use of CRM platform Hubspot
- Acquired knowledge of network communication protocols (IP, HTTP, FTP, SMTP etc...)

Most of the activities performed required a good level of English language skills.

STUDENT INTERNSHIP – ABM SISTEMI DI MARCO BELLANI – 01/06/2022 – 02/07/2022 – NOGARA, ITALY

Internship at electronic device service and support store(especially computers).

Main activities:

- Supporting maintenance work on diversified equipment(sometimes independently).

- Relationship with customers
- Familiarization with working environments(offices, store, warehouses)

● EDUCATION AND TRAINING

12/09/2018 – 27/06/2023 Mantova, Italy

SECONDARY SCHOOL DIPLOMA Enrico Fermi Technical Institute

- Programming languages: C, C++, Java, HTML, Javascript, PHP, SQL
- Analysis and conceptual, logical and physical design of a database.
- Development of dynamic web pages with PHP language that allow access to a database
- General knowledge about the structure of a network.
- XML language: XML Schema, XPath, XSLT, DOM API...
- Implementation of web services using Java language.
- Programming of Android applications

Website www.fermimn.edu.it | Final grade 88

● LANGUAGE SKILLS

Mother tongue(s): **ITALIANO**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
INGLESE	C1	C1	C1	C1	C1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

● DRIVING LICENCE

Driving Licence: A1

Driving Licence: B

● CERTIFICATIONS

Cambridge University

C1 Certificate - Advanced English
